



**Fluid Service**  
**TECHNOLOGIES**

# Helping Machine Movers Create a Competitive Edge

Machine Cleaning • Fluid Maintenance Programs and Equipment  
Industrial Disposal • Sanitization Services

# Going Beyond fluids and facilities.



Don't let your production equipment and machine tools hold your business back or delay product manufacturing. Keep coolants clear of contamination, extend machinery lifespans, prevent biological growth and reduce or eliminate tools or equipment breakdowns.

## **TWO PROGRAMS TO CHOOSE FROM:**

### **Machine Cleaning Partnership.**

Make our machine cleaning services an additional value for machine movers to quote with their machine moving services. Machine moving preparation and post move production preparation.

### **Referral Program.**

Get more qualified leads from machine movers who interact with our target consumers on a daily basis. Offer a generous referral incentive for the business they refer to us.





## Better facility and operator performance.

FST helps machine movers who want to provide a higher value to their customers, increase customer satisfaction and grow revenue through machine cleaning services.



Fluid Service Technologies helps machine movers create a competitive advantage and create cleaner, safer operating conditions for their business by offering machine cleaning and fluid maintenance services that compliment the services they already perform for their customers.

- **Offer more value to your customers:**  
Offer an add-on service that compliments the service you already provide and adds value for your customer. Moving a machine is perfect timing for your customer to opt-in to clean and refresh their machine so it is running better than ever when it's been relocated.
- **Remove the workload from your customers:**  
Treat your customers to a full-service program, start to finish, that will leave them in a better condition without any prep or post work from them needed. FST not only prepares your customers for the move, but also prepares them for production.
- **Offer a long-term value:**  
Create an opportunity for long term, repetitive business through machine cleaning and fluid maintenance by FST. Offer monthly maintenance service programs, with three service levels built for any size machine shop.
- **Create a competitive advantage:**  
Gain the competitive edge that will win you more business. Offer something your competitors can't – full-service machine cleaning, full prep and post-move fluid set-up by the fluid maintenance experts.
- **Create safer, cleaner working conditions:**  
Left over metalworking fluids can be messy, difficult to work around, and can cause serious skin and respiratory irritation and other health problems. FST helps you start the job with safer, cleaner working conditions for your employees.
- **Refer and earn:**  
Join FST's referral program and earn more. Send your customers to FST after a move for a machine cleaning or fluid maintenance service and earn cash for your referral.

Let FST do what we do well so you can focus on what you do best.



FST leads the industry in delivering operational protection by specializing in maintenance, cleaning and industrial services that keep production rates and operator satisfaction rates high. We're the source that business and operational leaders rely on to keep fluids optimally performing, to clean and inspect machinery, to keep facilities clean and free from hazards and to properly dispose of waste.



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